



Accenture Order to Cash

Vendor Assessment Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's F&A outsourcing profile on Accenture is a comprehensive assessment of Accenture's O2C outsourcing offerings for organizations and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of O2C outsourcing services and identifying vendor suitability for O2C outsourcing services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Accenture's offerings and capabilities in O2C outsourcing services. Accenture is one of a number of O2C outsourcing service companies analyzed in NelsonHall's comprehensive industry analysis programs.

Accenture provides management consulting, technology and outsourcing services (both IT Outsourcing and BPO), targeting Global 2000 organizations and large public sector agencies.

Accenture provides F&A outsourcing services (including P2P, O2C and R2R) through its Finance and Accounting BPO Services (AFABS) offering.

AFABS goes to market through Accenture's five Operating Groups; Products; Communications, Media & Technology; Financial Services; Resources and Health & Public Service.

Accenture takes O2C to market not as a standalone service, but as an increasingly important component of its wider FAO proposition for large multinational organizations.

Scope of the Report

The report provides a comprehensive and objective analysis of Accenture's O2C outsourcing offerings, capabilities and market and financial strengths including:

- Analysis of the company's offerings and key service components
- Identification of the company's strategy, emphasis and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Key client case studies
- Analysis of the company's delivery organization including the location of delivery locations



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4.	Delivery Capabilities and Partnerships
5.	Target Markets
6.	Strategy

Report Length

17 pages

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F&A Outsourcing Vendor Assessments:

Capgemini, EXL Service, Firstsource, Genpact, IBM, Steria, Sutherland, WNS, Xerox