ADP

Next Generation RPO

**Vendor Assessment
Report Abstract**

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20 pages

Who Is This Vendor Assessment For?

NelsonHall's Next Generation recruitment process outsourcing (RPO) vendor assessment for ADP is a comprehensive assessment of ADP's RPO offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO

- HR decision makers exploring the benefits and inhibitors of RPO as evidenced by the clients and vendor capability

- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within RPOs

- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

Automatic Data Processing, Inc. (ADP) is a comprehensive global provider of cloud-based human capital management (HCM) solutions that unite HR, payroll, talent, time, tax and benefits administration. Also, ADP offers business outsourcing services, analytics, and compliance expertise. Services cover HR, payroll, talent acquisition and talent management, time and attendance, benefits administration, insurance services, retirement services, tax, and compliance services.

ADP manages many RPO clients, with established RPOs in manufacturing, BFSI, and retail.

ADP offers a range of RPO programs, and sourcing and screening services.

In FY18 (July 1, 2017, to June 30, 2018), ADP's global revenues increased 8% to $13,325.8m. FY18 employer services revenues rose by 5% to $10,057.8m. FY18 PEO services revenues increased by 12% to $3,896.6m. For six months of FY19 (to December 31, 2018), ADP's global revenues were $6,829.1m, its Employer Services revenues were $4,788.6m, and its PEO Services revenues were $2,046.0m.

In 2019, ADP will focus on expanding delivery of services across the globe; bringing innovative talent acquisition solutions and consultative, analytical data-driven decision-making capabilities to its clients.

Scope of the Report

The report provides a comprehensive and objective analysis of ADP's RPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology

- Analysis of the company's strengths, challenges, and outlook

- Revenue

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's key offerings (service model and service components)

- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

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