



Alexander Mann Solutions

Next Generation RPO

Vendor Assessment
Report Abstract

July 2019

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17 pages

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Who Is This Vendor Assessment For?

NelsonHall's Next Generation recruitment process outsourcing (RPO) vendor assessment for Alexander Mann Solutions is a comprehensive assessment of Alexander Mann Solutions' RPO offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced by the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within RPOs
- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

Alexander Mann Solutions' end objective is to partner with organizations to attract, engage, and retain top talent, with a focus on end-to-end talent acquisition and management for all categories of workers, permanent or contingent.

Alexander Mann Solutions manages a large number of RPO clients, with established RPOs in banking, pharmaceuticals, and technology.

Alexander Mann Solutions offers enterprise RPO, project RPO, staff augmentation, and sourcing-as-a-service, amongst others.

In 2018, Alexander Mann Solutions' RPO revenue was \$247.0m.

Alexander Mann Solutions will focus on launching new services for its different categories of worker, driving significant differentiation in the approach/tools/level of automation; leveraging its strength in direct contingent sourcing, by introducing contingent RPO to new regions; develop its total talent offering (a holistic approach to talent acquisition and talent development).



Scope of the Report

The report provides a comprehensive and objective analysis of Alexander Mann Solutions' RPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

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Report Length

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