



CGI

Quarterly Update Report Abstract

February 2018

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NelsonHall

13 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on CGI provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Highlights

Q1 FY18 Financial Performance: Revenues Above Expectations, Book-to-Bill at 106%

- Reorganization of operating segments
- U.S. Commercial & State the strongest performing segment
- Northern Europe boosted by Affecto
- U.K. struggling in commercial sector, signs major public sector deal in Scotland. New leadership from January
- Book-to-bill dominated by government sector and by major renewals
- Has expensed 74% of restructuring plan, benefits starting to flow through
- Acquisition activity heats up
- CGI France has major expansion plans for 2018.

This Quarterly Update on CGI is 13 pages long and complements the more comprehensive Key Vendor Assessment on CGI.

For details, contact guy.saunders@nelson-hall.com

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Scope of the Report

The report provides a quarterly update on CGI, looking at financial performance and key developments during the period.

Report Length

13 pages

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