



# CGI

## Quarterly Update Report Abstract

Q1 FY19

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NelsonHall

13 pages





## Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on CGI provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



## Highlights

### *Q1 FY19 performance: low single-digit organic growth, continuing margin expansion*

Underperforming Spanish and Portuguese units transfer to the France segment, which renamed Western & Southern Europe.

Broad-based growth in most regions; Northern Europe impacted by planned exit from some low margin contracts.

FY18 restructuring program contribute to margin expansion.

Completes ckc acquisition.

Targeting significant organic expansion in France.

### *M&A activity may return to larger transactions*

*This Quarterly Update on CGI is 14 pages long and complements the more comprehensive Key Vendor Assessment on CGI.*

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## Scope of the Report

The report provides a quarterly update on CGI, looking at financial performance and key developments during the period.

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## Report Length

13 pages

## Report Authors

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