



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

CWS/MSP

CXC Global

Report Abstract

October 2022

By Nikki Edwards

Principal Research Analyst

NelsonHall

24 pages

Contents of Full Report

1. Background
2. Revenue Summary
3. Key Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
 - 7.1. Strengths
 - 7.2. Challenges
8. Outlook

Who is This Vendor Assessment For?

NelsonHall's CWS/MSP profile on CXC Global (CXC) is a comprehensive assessment of CXC's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CWS/MSP and identifying vendor suitability for CWS/MSP RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CWS/MSP sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes CXC Global's offerings and capabilities in CWS/MSP.

CXC Global (CXC) enables companies to achieve a competitive advantage by managing contingent workforce quality, efficiency, and risk while reducing costs. Established in Australia in 1992 to provide contractor vetting, compliance, and payroll, the contingent workforce market has continued to be CXC's core. CXC's difference is that, while managing visibility, cost, and control, it also enables a talent-first approach, giving access to new and known talent and improving the workforce's engagement and performance.

CXC predominantly offers integrated CWS, comprising any mix of MSP, agency temps, services procurement/statement of work (SOW), gig workers, freelancers, consultancy, and tech services. It also provides EOR and payroll services.

In 2021/early 2022, it introduced new services and has continued to evolve the roadmap for its proprietary and third-party tech. CXC plans EMEA growth, targeting all-sized organizations and fast-growth sectors.

Scope of the Report

The report provides a comprehensive and objective analysis of CXC Global's CWS/MSP offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

CWS/MSP Vendor Assessments also Available for:

Hudson RPO

Lorien

Magnit (formerly PRO Unlimited)

Morson Talent

Page Outsourcing

Pontoon Solutions

Randstad Sourceright

Resource Solutions

Resourgenix

Sanderson

TalentCRU

Talent Solutions TAPFIN

WilsonHCG.

About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



Nikki can be contacted at:

- Email: nikki.edwards@nelson-hall.com
- Twitter: @NikkiE_NH

About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466
Phone: +1 857 207 3887

London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD
Phone: + 44 (0)203 514 7522

Paris

115 rue de Reuilly, 75020 Paris
Phone: + 33 (0)6 23 81 17 54

Copyright © 2022 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall’s clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.