



Futurestep Recruitment Process Outsourcing

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's recruitment process outsourcing vendor assessment for Futurestep is a comprehensive assessment of Futurestep's recruitment process outsourcing offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for recruitment process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers.

Key Findings & Highlights

Futurestep, headquartered in Los Angeles, was formed in 1998 as Korn Ferry International's outsourced recruiting subsidiary to support professional recruitment. Futurestep enabled Korn Ferry to position itself as a provider of talent from professional to board level. Its parent, Korn Ferry, is a global recruitment services firm with ~100 offices in 50 countries, and ~7k employees.

Korn Ferry acquired two companies in 2015 to strengthen its talent management capabilities:

- Pivot Leadership: a U.S. based leadership development organization
- Hay Group: a global provider of people strategy and organizational performance

In 2015, Korn Ferry Futurestep had 100 offices in 50 countries across five continents, and provided 25 languages. It performed 30.5k hires, of which 25.8k (85%) were permanent and 4.5k (15%) were temporary. One of Futurestep's key assets is a pool of pre-screened candidates focused on mid-level professionals. All Futurestep consultants can access this database, so RPO clients can leverage from this asset, in addition to the client bespoke sourcing strategies implemented for each client.

Futurestep offers the following range of RPO services:

- Consulting support, such as workforce planning, employment branding, talent communications, and technology assessment
- Sourcing and selection
- Offer management
- Performance management
- Analytics: all new RPO clients are provided with Futurestep's analytics tool, Foresight.

Specific recruitment services to support veterans, diversity, emerging leaders and millennials are also offered.

Scope of the Report

The report provides a comprehensive and objective analysis of Futurestep's recruitment process outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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Report Length

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Recruitment Process Outsourcing Vendor Assessments also Available for:

ADP

Alexander Mann Solutions

Allegis Global Solutions

Capita

Cielo

Hudson

IBM

KellyOCG

ManpowerGroup Solutions

PeopleScout

Randstad Sourceright

RTM

Seven Step RPO

TMP Worldwide

WilsonHCG.