IBM
Managed Security Services

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Managed Security Services profile on IBM is a comprehensive assessment of IBM' offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of managed security services and identifying vendor suitability for security services RFPs

- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the IT services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes IBM' offerings and capabilities in managed security services.

IBM's security services are organized around seven competencies:

- Its security strategy, risk, and compliance competency: aims to evaluate a client's existing security strategies, identify security and compliance gaps, and provide consulting and managed services to secure the client

- Security Intelligence and operations: focus on the build and management of security operations centers (SOCs)

- The X-Force Red Offensive Security competency: provides security testing programs using propriety and third-party tools

- X-Force Incident Response and Intelligence Services (IRIS) competency: complements the X-Force Red Offensive Security competency by building incident response planning and services

- Identity and Access Management (IAM) competency: aims to build effective identity and access management and governance, with a focus on the cloud

- The data and access security competency: focuses on the deployment and monitoring of data protection systems

- Infrastructure and endpoint security: provide security infrastructure monitoring and management for endpoints and infrastructure for the cloud.

Scope of the Report

The report provides a comprehensive and objective analysis of IBM' managed security services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments

- Analysis of the company's strengths, weaknesses, and outlook

- Revenue estimates

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's offerings and key service components

- Analysis of the company's delivery organization including the location of delivery locations.

Contents

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Managed Security Services Vendor Assessments also available for:

Atos, Capgemini, DXC Technology, Infosys, Secureworks, TCS, Unisys