



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Next Generation RPO

NLB Services

Report Abstract

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Who is this Vendor Assessment for?

NelsonHall's Next Generation RPO profile on NLB Services is a comprehensive assessment of NLB Services' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of NLB Services and identifying vendor suitability for RPO RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the RPO sector.

Key Findings & Highlights

Founded in 2007, NLB Services is a workforce solution provider headquartered in Atlanta, Georgia. By 2015, the company established its digital lab in India, catering to market demand for innovative technology solutions. Today, it provides various talent services, including RPO, learning and upskilling, payroll, contract staffing, and executive search services.

Its RPO services are part of NLB Services' Talent Solutions offerings, including the following:

- RPO solutions, which comprise enterprise and project RPO and recruiter-on-demand services
- ClearedTalent pool of pre-vetted candidates
- Life sciences talent solutions
- Targeted staffing for technology, business process, and healthcare roles.

In addition to its RPO services, NLB Services provides broader technology and business solutions comprising:

- Digital solutions, which include data analytics and engineering, and cloud transformation and strategy consulting
- Digital operations consulting and optimization focused on supply chain & logistics and financial services
- Learning and upskilling services aimed at IT roles and delivered via the NLL Academy
- Global business services support diverse industries, including retail, banking, insurance, travel, and healthcare, enabling Global Captive Centers to achieve business excellence through seamless end-to-end solutions
- Insurance solutions comprise rating-as-a-Service, advanced analytics & ML operations, and an on-demand deep insurance industry talent pipeline.

NLB Services creates value for its clients through the integration of four critical knowledge and service components:

- Domain knowledge - built over time, it has deep expertise in technology, life sciences, BFSI, and supply chain and manufacturing
- Platform-enabled talent engine - a large recruitment team, talent community platform, innovative sourcing, strategic planning, and skilling
- Digital center of excellence - practices in high-demand digital areas and platform accelerators
- Diversity, equality, and inclusion - a framework and supporting technology to curate diverse talent pools.

NLB Services positions itself as a market player that integrates platform-based accelerators, upskilling, and pre-built talent pipelines on its ClearedTalent platform, along with an effective sourcing engine that is scalable and global. NLB Services has ~250k known pipelined resources in ClearedTalent, enabling it to build client-specific, tailored, and walled talent communities. Its RPO solutions focus on high-tech manufacturing, financial services, healthcare, and energy industry roles. Its platform-based approach further allows NLB Services to strategize diversity initiatives, track talent, and report progress.

NLB Services applies a balanced approach to technology and human interaction to its client engagements. Technology is an enabler throughout the recruitment process, with its experienced team members focusing on client and candidate engagement.

Scope of the Report

The report provides a comprehensive and objective analysis of NLB Services' RPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, challenges, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the location of delivery centers.

RPO Vendor Assessments are also available for:

ADP

Cielo

IBM

Lorien

NXTThingRPO

Page Outsourcing

PeopleScout

Resource Solutions

Sanderson

Sevenstep RPO

About The Author

Jeanine is a Principal Research Analyst at NelsonHall and an HR Technology & Services practice member. She has global responsibility for key HR areas, including employer of record (EOR) and learning platforms.

Jeanine is a highly experienced HR practitioner with 28 years of experience in HR across industry sectors, including aerospace, automotive, energy, government, pharmaceuticals, telecommunications, learning, and business consultancy.

Jeanine possesses significant experience in leading and managing business transformation/integration, competitive and industry benchmarking, HR and learning technology, strategic change leadership, managed service provider engagements, organizational and process redesign, and M&A initiatives.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the “art of the possible” in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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