



# Next Generation Sourcing & Procurement BPO

Market Analysis

Abstract

July 2018

[research.nelson-hall.com](http://research.nelson-hall.com)





## Who Is This Report For?

NelsonHall's "Next Generation Sourcing & Procurement BPO" report is a comprehensive market assessment report designed for:

- Sourcing managers investigating sourcing developments within the outsourced sourcing & procurement services
- Operations executives exploring the "art-of-the-possible" in sourcing & procurement BPO
- Vendor marketing, sales and business managers developing strategies to target sourcing & procurement BPO
- Financial analysts and investors specializing in the IT services and BPO sector.

## Scope of the Report

The report analyzes the global market for sourcing & procurement BPO and addresses the following questions:

- What is the market size and projected growth for the global sourcing & procurement BPO market overall, by geography, and by industry sector?
- What are the principal drivers for adoption of sourcing & procurement BPO?
- What are the typical benefits achieved from adoption of sourcing & procurement BPO?
- Who are the leading vendors sourcing & procurement BPO?
- How is business process transformation taking place in sourcing & procurement BPO?
- How are vendor offerings in sourcing & procurement BPO developing and what types of capability are emerging?
- How are sourcing & procurement BPO services delivered?
- What are the challenges and success factors within sourcing & procurement BPO?



## Key Findings & Highlights

NelsonHall's market analysis of Sourcing & Procurement BPO consists of 65 pages.

The sourcing & procurement BPO market is undergoing a significant transition from procurement transaction services & project based sourcing support services, evolving to next generation sourcing & procurement services with new business models incorporating self-serve, automation, autobots, AI, cognitive, machine learning & proactive analytics emerging end-to-end across strategic sourcing & category management, sourcing support services, and procurement transaction services.

## Contents

1. Introduction

---

2. Changing Shape of Next Generation Sourcing & Procurement BPO

---

3. Customer Requirements

---

4. Market Size and Growth

---

5. Vendor Market Shares

---

6. Vendor Offerings

---

7. Vendor Delivery & Capabilities

---

8. Challenges & Success Factors

---

## Report Length

65 pages, consisting of 8 chapters

## Report Author

Janet Irwin  
janet.irwin@nelson-hall.com

## Program Sales Executive

Keith MacLean  
Email: [keith.macleam@nelson-hall.com](mailto:keith.macleam@nelson-hall.com)  
Phone: +1 (978) 517 1395

## Associated Vendor Assessments

The project includes associated extensive vendor assessments of the sourcing & procurement BPO capabilities of each of following vendors:

- 4c Associates
- Capgemini
- Capita
- Chain IQ
- Genpact
- GEP
- HCL BPO
- Infosys
- TCS
- WNS