



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Transforming Wealth and Asset Management Services

Quantiphi

Report Abstract

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8 pages

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Who is this Vendor Assessment for?

NelsonHall's 'Transforming Wealth and Asset Management Services' profile on Quantiphi is a comprehensive assessment of Quantiphi's offerings and capabilities for the wealth and asset management sector, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of technology and operational services and identifying vendor suitability for wealth and asset management services in RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Quantiphi Findings & Highlights

Quantiphi delivers its clients solution design, engineering, implementation, and managed services. Financial services is its largest industry. Quantiphi has been providing services to the W&A sub-industry since its inception in 2013, initially focusing on data and AI services. When COVID hit the W&A industry, Quantiphi rapidly expanded its cloud migration services business.

In the past year, Quantiphi's W&A business has grown 50%. It added two partnerships in 2023:

- Nvidia: developing digital avatars for enhancing customer and employee experience using LLMs. Quantiphi believes these avatars are a significant differentiator in this marketplace
- Snowflake: to co-develop solutions for the W&A industry in cloud-delivered data and will launch them in the summer of 2024.

Scope of the Report

The report provides a comprehensive and objective analysis of Quantiphi's BFS-focused wealth and asset management service offerings and capabilities and market and financial strength, including:

- Identification of the company's strategy, offerings, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and Quantiphi service components
- Analysis of the company's delivery organization including the location of delivery centers.

W&A Services in BFS Vendor Assessments also available for:

Apexon

Avaloq

Capgemini

Coforge

Cognizant

Genpact

Infosys

Kyndryl

LTI Mindtree

Mphasis

Quantiphi

TCS

UST

Wipro

WNS.

About The Author

Andy is the Banking Sourcing Research Director at NelsonHall, where he has global responsibility for Retail and Commercial Banking and Capital Markets.

Andy assists both buy-side and vendor organizations in assessing opportunities and supplier capability across Banking services, including in the areas of Core Banking, Payments, Mortgages & Loans, and Securities Processing. In these domains, Andy covers professional services, hosting, and BPS.

Andy assists both buy-side and vendor organizations in financial services to assess opportunities and success factors in the application of technology and BPS. This increasingly encompasses all things digital.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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