



Vendor Profile

CWS/MSP

Sanderson

Report Abstract

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17-pages

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Who is This Vendor Assessment For?

NelsonHall's CWS/MSP profile on Sanderson is a comprehensive assessment of Sanderson's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CWS/MSP and identifying vendor suitability for CWS/MSP RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CWS/MSP sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Sanderson's offerings and capabilities in CWS/MSP.

Sanderson is an independent global recruitment company with four decades of experience in hiring professional-level talent across corporate functions. It works in partnership with its clients to deliver effective recruitment solutions. There is a mix of first-and second-generation clients.

Its Solutions division focuses on MSP (with SOW and independent contractors), RPO, Total Talent, and bespoke solutions. Sanderson also offers recruitment (permanent and contract), executive, and projects.

Sanderson offers a broad range of services (with a new service launched in 2020).

Sanderson does not offer any proprietary technology but uses third-party technology/tools, evolving its tech stack according to its clients' needs.

Sanderson expects to see traction in its core MSP (and RPO) sectors (Financial Services, Government, Professional Services, and Retail).

Scope of the Report

The report provides a comprehensive and objective analysis of Sanderson's CWS/MSP offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

CWS/MSP Vendor Assessments also Available for:

AMS

Avencia

CXC Global

Guidant Global

Hudson RPO

KellyOCG

Lorien

Morson Talent

nextSource

Page Outsourcing

Pontoon Solutions

PRO Unlimited

Randstad Sourceright

Resource Solutions

Resourgenix

talentCRU

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About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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