

SAP Cloud Migration Services

Atos

Report Abstract

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11 pages

Contents of Full Report

1. Introduction
2. Revenue Summary
3. Key Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
 - 7.1. Strengths
 - 7.2. Challenges
8. Outlook

Who is this Vendor Assessment for?

NelsonHall's vendor profile on Atos is a comprehensive assessment of Atos' SAP cloud migration offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for SAP cloud migration services
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Atos' offerings and capabilities in SAP cloud migration services.

Atos has developed its approach to SAP cloud adoption to focus on business transformation for clients and business models and facilitate M&A activity if needed. Atos takes a delivery approach that follows a structured and iterative process, considering current and future requirements as well as existing IT infrastructure to enable clients to achieve its client's objectives.

SAP cloud migration services sit at the nexus of key focus areas for Atos. It has prioritized its hybrid cloud capabilities over the last several years. Its SAP capabilities and recent organizational pivot to a vertical-led strategy align with the increasing need for SAP to align with industry-specific requirements. This has resulted in the generation of Atos' broad portfolio of assets to support clients in its SAP cloud journey.

Buyers in the manufacturing, retail, energy, healthcare, and finance sectors should take note of Atos' efforts to tailor its SAP cloud migration offerings to their industry.

Scope of the Report

The report provides a comprehensive and objective analysis of Atos' SAP cloud migration offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including delivery locations.

SAP Cloud Migration Vendor Assessments also available for:

Tech Mahindra

NTT Data

Infosys

Cognizant

LTI

Mindtree

Capgemini

Mphasis.

About The Author

Eric is a Principal Analyst and a member of NelsonHall’s IT Services research team.

Prior to joining NelsonHall, Eric’s career was in the global IT Services industry, working for EDS, HP, and British Telecom (BT America). His initial experience was in Finance and Accounting, managing financial analysts, and as the controller of HP division Consumer Network Services. Subsequent experience centered on global bid management of strategic deals with over \$50m TCV and complex pursuits involving multi-country and/or multi-service lines. The scope of services in these deals included workplace services, data center, application development, cloud compute, and telephony.



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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the “art of the possible” in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can benefit your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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