



# Ochre House Recruitment Process Outsourcing

Vendor Assessment  
Report Abstract

August 2012

By Gary Bragar  
HR Outsourcing Research Director  
NelsonHall

11 pages





## Who Is This Key Vendor Assessment For?

NelsonHall's Recruitment Process Outsourcing Vendor Assessment for Ochre House is a comprehensive assessment of Ochre House's recruitment process outsourcing (RPO) offerings and capabilities designed for:

- Buyers of RPO, including sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for RPO RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector



## Key Findings & Highlights

Headquartered in the UK, Ochre House is a full service recruitment process outsourcing (RPO) and talent management provider. Ochre House provides RPO globally across Europe, The Middle East, North Africa and Asia Pacific and through its partnership with U.S.-based Pinstripe in key markets in North and Latin America.

Ochre House provides all its clients with traditional RPO services as part of its Talent Acquisition and Engagement offering:

- Sourcing
- Recruiting
- Recruitment administration
- Selection and assessment
- Offer management
- Onboarding

Approximately 95% of clients also buy its wider talent management services including talent acquisition, engagement, development and retention.

This NelsonHall vendor assessment analyzes Ochre House's offerings and capabilities in Recruitment Process Outsourcing services. Ochre House is one of a number of Recruitment Process Outsourcing services companies analyzed in NelsonHall's comprehensive industry analysis programs.

Ochre House provides all its clients with traditional RPO services as part of its Talent Acquisition and Engagement offering:

- Sourcing
- Recruiting

- Recruitment administration
- Selection and assessment
- Offer management
- Onboarding

Offsite delivery personnel are based in resourcing service centers in:

- London
- Abu Dhabi
- Dubai
- Hong Kong.

Ochre House targets private sector organizations including:

- IT and high-technology
- Telecom
- Healthcare
- FMCG
- Food and beverage

## Scope of the Report

The report provides a comprehensive and objective analysis of Ochre House's RPO offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

## Contents

1.	Background	
2.	Revenue Summary	
3.	Key Offerings	
4.	Delivery Capability and Partnerships	
5.	Target Markets	
6.	Strategy	
7.	Strengths & Challenges	
	7.1 Strengths	
	7.2 Challenges	
8.	Outlook	

## Report Length

12 pages

## Report Author

Gary Bragar

[gary.bragar@nelson-hall.com](mailto:gary.bragar@nelson-hall.com)

## Recruitment Process Outsourcing Vendor Assessments Also Available for:

Adecco  
Alexander Mann  
Aon Hewitt  
Futurestep  
Hays  
Hudson  
Infosys  
KellyOCG  
Kenexa  
ManpowerGroup Solutions  
Pinstripe  
Talent2  
The RightThing