



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

CWS/MSP

AMS

Report Abstract

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27-pages

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Who is This Vendor Assessment For?

NelsonHall's CWS/MSP profile on AMS is a comprehensive assessment of AMS's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CWS/MSP and identifying vendor suitability for CWS/MSP RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CWS/MSP sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes AMS's offerings and capabilities in CWS/MSP.

AMS is a global total workforce solutions firm founded in 1996. It enables organizations to build, re-shape, and optimize their workforces. AMS does this through talent acquisition (TA), contingent workforce management (CWM), internal mobility and skills development, and talent and technology advisory services. The aim is to help clients globally to create workforces that are fluid, resilient, diverse, and differentiated. AMS calls this "True Workforce Dexterity."

AMS offers CWS/MSP, SOW/IR35 Compliance, Direct Sourcing, Consulting and Advisory (including Tech Consultancy). It also offers Project Recruitment/Project RPO for contingent hiring, PMO, process management outsourcing, internal mobility, and skilling. AMS has added various programs/services to the portfolio in 2020 and has additional offerings planned for 2021. In addition, AMS offers a range of proprietary and third-party tech/tools. Its proprietary tools have a robust roadmap of development for 2021/2022.

Scope of the Report

The report provides a comprehensive and objective analysis of AMS's CWS/MSP offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

CWS/MSP Vendor Assessments also Available for:

Avencia

CXC Global

Guidant Global

Hudson RPO

KellyOCG

Lorien

Morson Talent

nextSource

Page Outsourcing

Pontoon Solutions

PRO Unlimited

Randstad Sourceright

Resource Solutions

Resourgenix

Sanderson

talentCRU

WilsonHCG

About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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