

Cyber Resiliency Services

Atos

Report Abstract

December 2020

By Mike Smart

Industry Sector Analyst

NelsonHall

15-pages

Contents of Full Report

1. Background
2. Revenue Summary
3. Key Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
 - 7.1. Strengths
 - 7.2. Challenges
8. Outlook

Who is This Vendor Assessment For?

NelsonHall's cyber resiliency services profile on Atos is a comprehensive assessment of Secureworks' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of cyber resiliency services and identifying vendor suitability for security services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the cyber resiliency sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Atos' offerings and capabilities in cyber resiliency services.

Atos' capabilities in cybersecurity include:

- Its experience of providing security services across its six key industries: manufacturing; financial services and insurance; public sector and defense; telecom, media and technology; resource and services; healthcare and life sciences.
- Assets acquired with Bull in 2014, including Evidian IAM software products, IoT, and Hoox ultra-secure smartphones
- Atos' range of IP network encryption solutions, with Trustway IP Protect, launched in 2019
- In October 2019, Atos acquired IDnomic, a PKI security and identity management ISV. IDnomic had a headcount of 100 FTEs delivering 2018 revenues of €17.5m. Its main clients include Caisse des Dépôts, Gemalto, and Morpho, along with several governments.

Scope of the Report

The report provides a comprehensive and objective analysis of Atos' cyber resiliency services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Cyber Resiliency Services Vendor Assessments also Available for:

Capgemini, Capita, DXC, EY, Fujitsu, Sopra Steria, Secureworks, TCS, Unisys, Wipro

About The Author

Mike is a Senior Analyst and Operations Officer at NelsonHall. His main research focus is on digital transformation technologies, including RPA, blockchain, IoT, artificial intelligence, cognitive, and machine learning.

Highly regarded for his analytical talents, Mike also leads data modeling and analytics initiatives in support of NelsonHall's ITS and BPS market forecasts and market surveys. He was responsible for transforming NelsonHall's extensive global market forecast engine, including the introduction of NelsonHall's unique interactive Self-Forecasting Tool

Mike can be contacted at:

- Email: mike.smart@nelson-hall.com
- Twitter: [@MikeS_NH](https://twitter.com/MikeS_NH)



About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466
Phone: +1 857 207 3887

London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD
Phone: + 44(0) 203 514 7522

Paris

4 place Louis Armand, Tour de l'Horloge, 75012 Paris
Phone: + 33 1 86266 766

Copyright © 2020 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall's clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.