Atos
Private Server Cloud Services

Vendor Assessment

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13 pages

Who Is This Vendor Assessment For?

NelsonHall's Private Server Cloud Vendor Assessment of Atos is a comprehensive assessment of Atos' private server cloud offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of private server clouds and identifying vendor suitability for private server cloud RFPs

- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the support services sector

Key Findings & Highlights

Atos, a major IT services organization, entered the private server cloud space in October 2009 with its 'Atos Sphere' cloud. Atos has since evolved its private cloud portfolio to include three 'Atos Sphere' platforms: Atos Sphere Dedicated, Atos Sphere Private and Atos Sphere Shared. The three offerings differ on aspects including the level of resource sharing, the number of tenants using the environment, security levels, availability and flexibility.

Atos is looking to expand its private cloud portfolio in the future to include community clouds and in the immediate future, form partnerships with public cloud providers such as Amazon Web Service in preparation for its hybrid cloud offering.

Across the three offerings Atos is able to target organizations of all sizes. The 'Atos Sphere' clouds are positioned across the Atos groups target verticals with similar take up levels besides the healthcare and financial services sector where it is subdued. By geography private cloud adoption is similar to traditional outsourcing although Spain remains a soft market for Atos.

Contents

Scope of the Report

The report provides a comprehensive and objective analysis of Atos' private server cloud offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments

- Analysis of the company's strengths, weaknesses, and outlook

- Revenue estimates

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's offerings and key service components

- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

13 pages

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