



Atos

Quarterly Update
Report Abstract

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12 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Atos provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT outsourcing services and identifying vendor suitability for IT services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Key Findings & Highlights

- Strong Q2 performance, continuing the momentum seen in Q1, both in organic growth and in margin improvement. All service lines delivered topline growth and operating margin improvements
- Management highlighted Atos UK has limited exposure to Brexit
- Launch of Atos Codex, the new brand for all analytics solutions and technologies offered by Atos. It positions these as integrated offerings, underpinned by the Atos Codex Analytics PaaS. Atos is emphasizing Atos Codex as an integral part of its "digital transformation" capabilities across cloud (Canopy); Digital communications (Unify); and Analytics (Atos Codex).
- Integration of Unify is ahead of plan: aiming for the Unify S&P (being treated as a discontinued operation) to be profitable by end 2016
- Atos reiterated its target of >€700m cloud revenues in full year 2016
- Finalizing preparations for the Rio Olympic Games has been another big focus throughout H1.

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Scope of the Report

The report provides a quarterly update on Atos, looking at financial performance and key developments during the period.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Atos' IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

Report Length

12 pages

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