



# Atos

Quarterly Update  
Report Abstract

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14 pages





## Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Atos provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT outsourcing services and identifying vendor suitability for IT services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



## Key Findings & Highlights

**Q1 2017 Performance: Maintains CS/CC growth of 2%, in line with full year target**

- By Region, growth was led by North America, though Benelux & The Nordics delivered its first organic growth for years.
- In terms of Business, BDS continues to enjoy double digit growth. B&PS had its strongest quarter for years.
- Book to bill had a slight softening in all service lines compared to H1 2016

**Decision not to Divest Unify S&P**

- Atos has now decided not to divest Unify Software & Platforms (S&P). The unit is being integrated into IDM, with Atos positioning that Circuit reinforces the company's digital workplace offering.
- Retirement of Senior EVP Charles Dehelly; Succession planning in place with appointment of Eric Gral

**Two tuck-in acquisitions, plus a SAP services semi-captive**

- Continues to be actively interested in M&A

**Joins CAC 40 Paris Index**

This Quarterly Update on Atos is 14 pages/

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## Scope of the Report

The report provides a quarterly update on Atos, looking at financial performance and key developments during the period.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Atos' IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

## Report Length

14 pages

## Report Authors

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