



Atos

Quarterly Update
Report Abstract

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15 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Atos provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT outsourcing services and identifying vendor suitability for IT services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Key Findings & Highlights

Q3 performance mixed:

- B&PS, BDS, Worldline on track: B&PS and Worldline both delivering slightly improving mid-single digit growth, BDS maintaining double digit growth
- I&DM stumbles in two key geos: North America, and Germany. Eric Grall, who used to head the division for many years before being promoted to Senior EVP, is back in charge of I&DM. Is refreshing I&DM sales teams in these geos. North America has another new CEO, this time an external hire.

Full year guidance revised slightly.

Completes acquisition of Syntel early Q4; boosts North America B&PS business.

Will also close acquisition of SIX Payments in Q4, boosting Worldline.

Scope of the Report

The report provides a quarterly update on Atos, looking at financial performance and key developments during the period.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Atos' IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

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Report Length

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