

# IT Services: Cloud Infrastructure Brokerage & Orchestration Services

## Atos

### Report Abstract

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12 pages

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2. Revenue Summary
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## Who is This Vendor Assessment For?

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NelsonHall's cloud infrastructure brokerage, orchestration, and management services profile on Atos is a comprehensive assessment of Atos' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of digital services and cloud infrastructure brokerage, orchestration, and management services and identifying vendor suitability for RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes Atos' offerings and capabilities in cloud infrastructure brokerage, orchestration, and management services.

Atos provides cloud infrastructure brokerage, orchestration, and management services through its Infrastructure & Data Management (IDM) division, and Atos Canopy Orchestrated Hybrid Cloud, and Digital Hybrid Cloud. Its ambition is to achieve 20% CAGR across Atos Hybrid Cloud Services through to 2025. It expects to see a decline in classic infrastructure services from 50% of revenues in 2019 to 10% of revenues in 2025 as clients migrate to the cloud. In addition, it expects to see private cloud platforms and services move from 35% to 40% of revenues in 2025.

The biggest shift in its portfolio is expected in public cloud platforms and services, moving from 15% of revenues in 2019 to 50% in 2025, and here it has introduced Digital Cloud Services capability to enable the transition to AWS, GCP, and Azure. The key areas of focus to support this growth include cloud-native developments, application transformation, multi-cloud orchestration, private and public clouds, and expanding its partner ecosystem.

## Scope of the Report

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The report provides a comprehensive and objective analysis of Atos' cloud infrastructure brokerage, orchestration, and management services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

## Cloud Infrastructure Brokerage & Orchestration Services Vendor Assessments also Available for:

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- Capgemini
- Cloudify
- DXC Technology
- IBM
- Infostretch
- Infosys
- LTI
- Mindtree
- Mphasis
- NIIT Technologies
- NTT DATA
- Sopra Steria
- TCS
- Tech Mahindra
- Unisys
- UnitedLayer
- Zensar.

## About The Author

John is a Senior Research Analyst at NelsonHall. He is a member of the global IT Services research team with shared responsibility for IT Services research with Dominique Raviart, David McIntire, and Mike Smart.

John assists both buy-side and vendor organizations in assessing opportunities and supplier capability in IT Services. John covers IT Services research in the areas of Digital Workplace, Cognitive IT Infrastructure, and Cloud Infrastructure Brokerage, Orchestration, and Management.

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