Atos
Cognitive IT Infrastrucrure Management

Vendor Assessment
Report Abstract

June 2018

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11 pages

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Who Is This Vendor Assessment For?

NelsonHall's Cognitive IT Infrastructure Management Services Vendor Assessment for Atos is a comprehensive assessment of Atos' cognitive IT infrastructure management services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for cognitive IT infrastructure management services

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in cognitive IT infrastructure management services sector.

Key Findings & Highlights

Atos' I&DM revenues for CY 2017 were ~€7.1bn, of which, NelsonHall estimates that cognitive IT infrastructure management services revenues were ~4% (~€300m).

Atos provides cognitive IT infrastructure services primarily through its Information & Data Management division (I&DM) through infrastructure services and Digital Workplace services. Also, cognitive and AI services are utilized through Atos Codex.

Within IT infrastructure management Atos is focusing on two key offerings:

- Incident remediation automation

- Cognitive data center.

And, across service desk on the following offerings:

- Atos Virtual Agent (AVA)

- End-use computing analytics (EUCA).

Scope of the Report

The report provides a comprehensive and objective analysis of Atos' cognitive IT infrastructure management service offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components

- Revenue estimates

- Identification of the company's strategy, emphasis and new developments

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's strengths, weaknesses and outlook.

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