Atos
Advanced Digital Workplace Services

Vendor Assessment
Report Abstract

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By John Laherty
IT Services
Senior Research Analyst
NelsonHall

15 pages

research.nelson-hall.com

Who Is This Vendor Assessment For?

NelsonHall's Advanced Digital Workplace Services Vendor Assessment for Atos is a comprehensive assessment of Atos' digital workplace services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for digital workplace services

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in digital workplace services.

Key Findings & Highlights

Atos announced, in November 2016, the focus on Digital Workplace as one of the four strategic pillars within its Digital Transformation Factory three-year growth strategy. In CY 2017 this accounted for 7% of Atos' overall revenues.

Atos provides digital workplace services predominantly through its Infrastructure & Data Management Services Division (IDM). These services are augmented with consulting and application services from the Business and Platform Solutions (B&PS) Division in areas such as design, consultancy, and some build services as well as advanced workplace security services through its Big-Data & Security (BDS) Division. It aims to transition clients through an ecosystem of partners from a traditional workplace to Digital Workplace through cloud-based services, O365, service desk, and incorporating a new way of working (Help & Interaction Center).

Scope of the Report

The report provides a comprehensive and objective analysis of Atos' digital workplace service offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components

- Revenue estimates

- Identification of the company's strategy, emphasis and new developments

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's strengths, weaknesses and outlook.

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Report Author

John Laherty

john.laherty@nelson-hall.com

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