

Atos Next Generation Mortgage and Loan BPS

Vendor Assessment Report Abstract

August 2017

by Andy Efstathiou Director NelsonHall 7 pages







Who Is This Vendor Assessment For?

NelsonHall's Next Generation Mortgage and Loan (M&L) BPS vendor assessment for Atos is a comprehensive assessment of Atos' next generation M&L BPS offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of capital market process outsourcing and identifying vendor suitability for M&L BPS RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

This NelsonHall assessment analyzes Atos' offerings and capabilities in mortgage and loan BPS. Atos is one of a number of mortgage and loan BPS companies analyzed in NelsonHall's comprehensive industry analysis programs.

Atos was created in 1997 to deliver operations services to the banking industry. It represented the merger of two shared services organizations:

- Axime
- Sligos.

For the first ten years, Atos partnered with large software vendors which delivered standard functionality to process at high volumes, reflecting the demands of tier one banks. Since 2008, financial institutions have been requesting new solutions with innovative functionality. To deliver that functionality, Atos began to partner with emerging technologies vendors (see Delivery section for more detail on products).

In 2001, Atos entered the M&L BPS business in Spain, with an engagement with Finconsum to deliver collections services for the Spanish market. Since then, the M&L BPS business has grown in Spain and is now expanding into other countries in Europe.

Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
4.	Delivery Capabilities & Partnerships
5.	Target Markets
6.	Strategic Direction
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook



Scope of the Report

The report provides a comprehensive and objective analysis of M&L offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

7 pages

Report Author

Andy Efstathiou andy.efstathiou@nelson-hall.com

M&L BPS Vendor Assessments Also Available for:

Atos Capgemini Computershare First Source Genpact IBM Infosys Intelenet Mphasis SLK Global Sutherland Tata BSS TCS Wipro WNS.