



# CGI

## Quarterly Update Report Abstract

November 2017

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NelsonHall

11 pages





## Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on CGI provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



## Highlights

- Q4 FY17 financial performance: sixth consecutive quarter of CC growth
- Topline growth was boosted by the acquisitions of CTS, ECS, and Collaborative Consulting
- Restructuring is underway and more than 50% of expected charges have been incurred
- Contract awards dominated by U.S. Department of State renewal
- U.K. growth has been stunted by BREXIT.

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Recent Contract Awards

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M&A and Investments

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Immediate Challenges

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Appendix A: Financials

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Appendix B: Bookings

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## Scope of the Report

The report provides a quarterly update on CGI, looking at financial performance and key developments during the period.

## Report Length

11 pages

## Report Authors

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