



# CGI

## Quarterly Update Report Abstract

May

by Rachael Stormonth  
NelsonHall

13 pages





## Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on CGI provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



## Highlights

Q2 FY18 Financial Performance:

- CC and organic revenue growth in line with Q1:
  - U.S. Commercial & State Government and Northern Europe revenues boosted by acquisitions
  - U.K. bottoming out
- Bookings strong
- Margin impacted by Restructuring Program

Optimistic outlook for H2

M&A Strategy Focusing on Larger Tuck-Ins

We expect to see additional acquisitions in FY18

*This Quarterly Update on CGI is 13 pages long and complements the more comprehensive Key Vendor Assessment on CGI.*

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## Scope of the Report

The report provides a quarterly update on CGI, looking at financial performance and key developments during the period.

## Report Length

13 pages

## Report Authors

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