



CGI Virtual Desktop Services and BYOD

**Vendor Assessment
Report Abstract**

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Who Is This Vendor Assessment For?

NelsonHall's Virtual Desktop Services and BYOD Vendor Assessment for CGI is a comprehensive assessment of CGI's virtual desktop services and BYOD offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for IT services, end-user computing services and virtual desktop technology and services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.

Key Findings & Highlights

The acquisition in September 2012 of Logica was a major step for CGI: it more than doubled the scale of the company, mostly in professional services and application outsourcing,

Logica also changed the scale of CGI in IT infrastructure services. Logica brought an IT IM business almost twice as big as the one of CGI. NelsonHall estimates the pro-forma CY 2012 IT infrastructure management revenues of CGI at ~CAD \$1.7bn, of which approximately CAD \$0.6bn in desktop services. CGI services ~0.7m desktops across the world.

CGI provides virtual desktop services through two main offerings: Virtual Workplace, a cloud offering based on several standard architectures and standard service components; and client-specific virtual desktop services.

Virtual Workplace is a hardware, software and service opex offering. Hosting is done from CGI datacenters whether regional or country-based.

Features of Virtual Workplace include:

- Reliance on a range of technologies including thin clients, tablets and PCs, using software products from VMware, Citrix and Microsoft
- Hosting in CGI datacenters with client-dedicated instances but based on sharing hardware and storage
- Integration with the client's Active Directory.

CGI has also developed a multi-tenant standard mobile device management (MDM) offering, as part of its Mobile Solutions, that is per user- per month-based. The offering is available for smart phones and tablets. Elements of the offering include:

- MDM
- An application store
- Standard applications are email and a browser
- Security services.

Hosting is done from a CGI datacenter.

Scope of the Report

The report provides a comprehensive and objective analysis of CGI's virtual desktop services and BYOD offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



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Vendor Assessments Also Available for:

Getronics, Orange Business Services, Tech Mahindra and Unisys.