



**NelsonHall**  
TRANSFORM THROUGH INSIGHT

# Vendor Profile

## Procurement Transformation

# Capgemini

### Report Abstract

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14 pages

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## Who is This Vendor Assessment For?

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NelsonHall's procurement transformation profile on Capgemini is a comprehensive assessment of Capgemini's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of procurement transformation services and identifying vendor suitability for procurement services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the F&A and Supply Chain services sector.

## Key Findings & Highlights

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Capgemini's procurement services are part of the organization's enterprise management services. Under the umbrella of enterprise management, Capgemini offers intelligent business operation, which is further split into frictionless finance and intelligent supply chain operations alongside other service offerings.

Intelligent supply chain operation is split into touchless supply chain planning and cognitive procurement services, with the latter focusing on digitally-enabled procurement services offerings.

With ~1,500 procurement specialists globally across source-to-pay services, Capgemini positions itself as a specialist procurement transformation partner focusing on organization design, solutions implementation, and digital operations.

Capgemini has been strategically positioning itself as a procurement transformation partner. The company has been building an interplay of data and analytics, technology and strategic alliances, and domain capabilities across the source-to-pay. Capgemini is looking to grow its end-to-end procurement offerings with a special focus on contract management, integrated risk management, and other areas.

## Scope of the Report

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The report provides a comprehensive and objective analysis of Capgemini's procurement offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

## Procurement Transformation Vendor Assessments also Available for:

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Tech Mahindra

Infosys

Genpact

GEP

TCS

WNS Denali

Efficio

Excela

Dragon Sourcing

Wipro

Conduent

## About The Author

Vaibhav is a Principal Analyst with responsibility for NelsonHall's F&A & Supply Chain Transformation research program.

Vaibhav assists both buy-side and vendor organizations in assessing opportunities and supplier capability and advising on operational transformation in the F&A and supply chain management domains.

Prior to joining NelsonHall, Vaibhav worked for over 13 years in various consulting/BPS industry roles, assisting clients with their sourcing and procurement transformation. Vaibhav has worked with Genpact, Accenture, and GEP, assisting Fortune 100 clients with sourcing, spend analytics, and procurement transformation assignments. He also worked with Novartis Healthcare in an internal consulting role supporting indirect procurement.



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## About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at [guy.saunders@nelson-hall.com](mailto:guy.saunders@nelson-hall.com)

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