



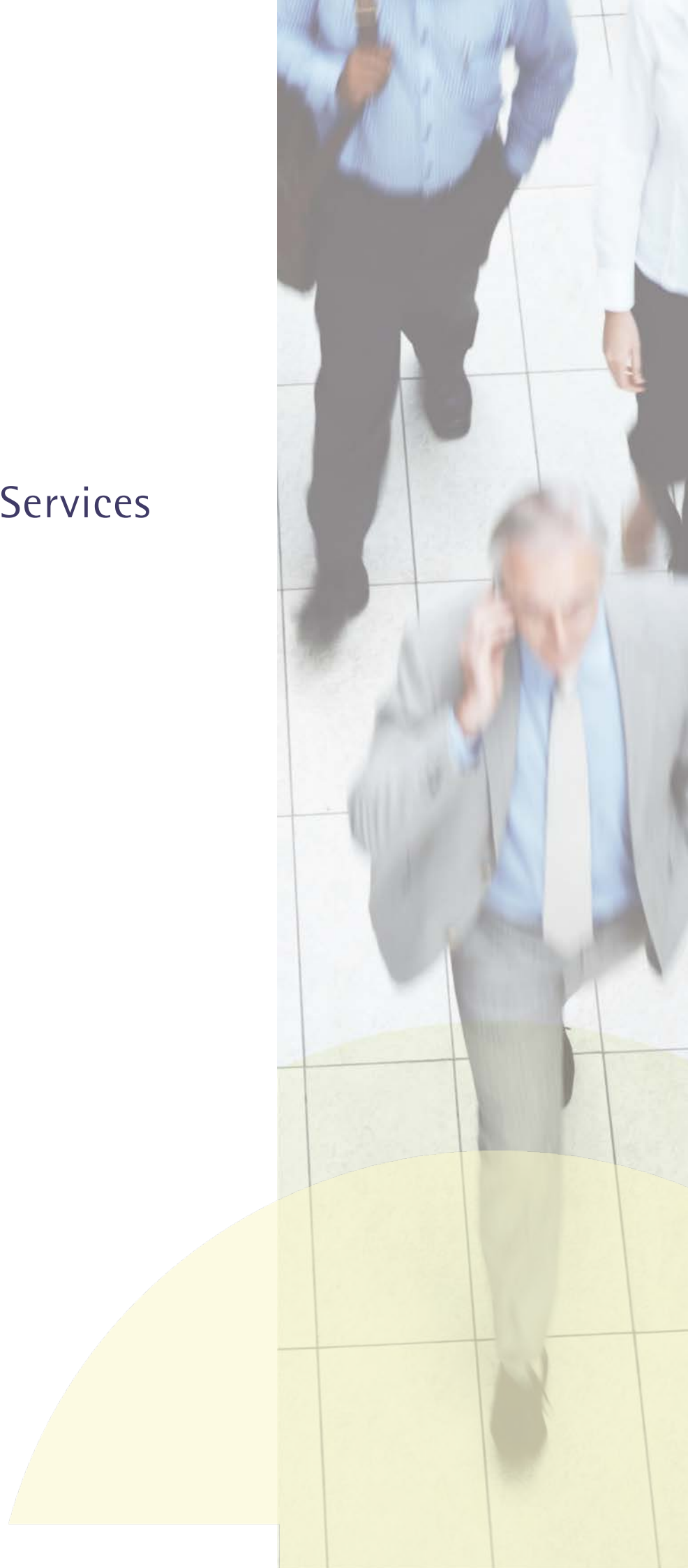
# Capgemini IT Infrastructure Services

**NelsonHall Event Note  
Report Abstract**

**November 2012**

**by Dominique Raviart  
Research Manager  
NelsonHall**

**7 pages**





## Who Is This Vendor Assessment For?

NelsonHall's NelsonHall Event Note for Capgemini's IT infrastructure services is a comprehensive assessment of Capgemini's IT infrastructure services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers and identifying vendor suitability for IT infrastructure services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.



## Key Findings & Highlights

In 2011, Capgemini introduced a number of major changes in its organization, including the split of its former Outsourcing Services unit into three, leading to the creation of the Infrastructure Services (IS) business unit.

IS, under the leadership of Patrick Nicolet, has acknowledged that:

- The low margins prevailing in IT infrastructure management requires economies of scale that Capgemini does not have against the likes of IBM, HP and Fujitsu
- IT infrastructure management spending in the coming years will be impacted by cloud computing services and a proliferation of as-a-service offerings
- Competition is strong in IT infrastructure services.

## Contents

1. Background
2. Revenue Summary
3. Offerings and Service Line Changes
4. Perspective

## Scope of the Report

The report provides an objective analysis of Capgemini's IT infrastructure services, including:

- Analysis of the company's offerings and key service components
- Revenue estimates.

## Report Length

7 pages

## Report Author

Dominique Raviart

[dominique.raviart@nelson-hall.com](mailto:dominique.raviart@nelson-hall.com)