



Cielo

Next Generation RPO

**Vendor Assessment
Report Abstract**

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Who Is This Vendor Assessment For?

NelsonHall's Next Generation recruitment process outsourcing (RPO) vendor assessment for Cielo is a comprehensive assessment of Cielo's RPO offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced by the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within RPOs
- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

Cielo is a strategic RPO partner for clients who wish to transform their talent acquisition function.

Cielo manages many RPO clients, with established RPOs in consumer brands, healthcare, life sciences, and technology.

Cielo offers strategic RPO, high volume RPO, hybrid RPO, and talent consulting services.

In 2018, Cielo's revenue was ~\$229.0m.

Cielo will focus on expanding globally (including via strategic acquisitions) across industries and geographies, building on its expertise (by vertical specialism) and through employee development opportunities, and continuing to invest in Cielo TalentCloud and third-party technology/tools.



Scope of the Report

The report provides a comprehensive and objective analysis of Cielo's RPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

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Report Length

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