



Vendor Profile

RPO & Total Talent

Cielo

Report Abstract

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20 Pages

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Who is this Vendor Assessment for?

NelsonHall's vendor profile on Cielo is a comprehensive assessment of Cielo's RPO & Total Talent offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of RPO & Total Talent services and identifying vendor suitability for RPO & Total Talent RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the HR Technology & Services sector.

Key Findings & Highlights

Cielo is a strategic talent acquisition partner for clients who wish to transform their talent acquisition (TA) function. The 2013 merger between U.S.-based Pinstripe and U.K.-based Ochre House resulted in the formation of Cielo.

The company maintains four global talent acquisition service offerings:

- Full-service and modular RPO
- Search
- Talent Consulting
- Contingent Workforce.

Backed by its 2018 private equity funding from Permira Group, Cielo acquired China-based AsiaNet in March 2020 to expand its presence in China, including service centers in Shanghai, Guangzhou, and Wuhan. In a second acquisition, the company acquired talent acquisition and technology consulting firm Talent Function in December 2020. In May 2022, the company acquired the boutique human capital consulting firm Peridus Group. Since 2020, Peridus has expanded consulting services for Cielo associated with Workday, HR strategy, technical integration and implementation, and data migration for its clients. The acquisition strengthens the company's technology advisory and consulting services portfolio and consolidates its consulting services, including DEI and Employer Branding, into a single strategic consulting practice.

This profile focuses on the RPO and Total Talent solutions provided by Cielo.

Scope of the Report

The report provides a comprehensive and objective analysis of Cielo’s RPO & Total Talent offerings, capabilities, and market and financial strengths, including:

- Identification of the company’s strategy, emphasis, and new developments
- Analysis of the company’s strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company’s customer base, including the company’s targeting strategy and examples of current contracts
- Analysis of the company’s offerings and key service components
- Analysis of the company’s delivery organization, including the location of delivery locations.

RPO & Total Talent Vendor Assessments also available for:

ADP

Advanced RPO

IBM

Lorien

Manpower Talent Solutions

NXTThingRPO

Orion Talent

Page Outsourcing

PeopleScout

Pontoon Solutions

PSG Global Solutions

Resource Solutions

Sanderson

Sevenstep RPO

WilsonHCG.

About The Author

Jeanine is a Principal Research Analyst at NelsonHall and a member of the HR Technology & Services practice. She has global responsibility for key HR areas including employer of record (EOR) and learning platforms.

Jeanine is a highly experienced HR practitioner, with 28 years of experience in HR across industry sectors including aerospace, automotive, energy, government, pharmaceuticals, telecommunications, learning, and business consultancy.

Jeanine possesses significant experience in leading and managing business transformation/integration, competitive and industry benchmarking, HR and learning technology, strategic change leadership, managed service provider engagements, organizational and process redesign, and M&A initiatives.

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We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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