

# **Cobra Legal Solutions Legal Process Outsourcing**

Vendor Assessment Report Abstract

May 2014

by Coralie Marti Legal Process Outsourcing Industry Sector Analyst NelsonHall

15 pages

research.nelson-hall.com





#### Who Is This Vendor Assessment For?

NelsonHall's Legal Process Outsourcing (LPO) profile on Cobra Legal Solutions ('Cobra') is a comprehensive assessment of Cobra's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of LPO services and identifying vendor suitability for LPO RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

### **Key Findings & Highlights**

This NelsonHall vendor assessment analyzes Cobra's offerings and capabilities in the LPO sector.

Cobra is one of a number of LPO companies analyzed in this comprehensive industry analysis.

Cobra is an LPO pure player providing legal support services to corporate law departments and law firms mainly from Chennai since 2007.

Cobra's main offerings are:

- Document review and management
- Legal research
- Contract management
- Due diligence
- Intellectual Property ('IP'), currently mainly IP litigation.

## Scope of the Report

The report provides a comprehensive and objective analysis of Cobra's LPO offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

©2014 by NelsonHall. May 2014





#### **Contents**

- 1. Background
- 2. Revenue Summary
  - 2.1 Geographies
  - 2.2 Industries
  - 2.3 Offerings
- 3. Key Offerings
  - 3.1 Document review
  - 3.2 Due diligence
  - 3.3 Contract management
  - 3.4 Legal Research
  - 3.5 Intellectual Property
- 4. Delivery Capability and Partnerships
  - 4.1 Delivery Locations and Personnel
  - 4.2 Partnerships
  - 4.3 Software
  - 4.4 Quality standards and Security
  - 4.5 Pricing
- 5. Target Markets
  - 5.1 Target Products
  - 5.2 Target industries and geographies
  - 5.3 Client Examples
- 6. Strategy
- 7. Strengths & Challenges
  - 7.1 Strengths
  - 7.2 Challenges
- 8. Outlook

#### **Report Length**

15 pages

# Legal Process Outsourcing Vendor Assessments also available for:

QuisLex, Infosys, Clutch Group, WNS, NewGalexy, TCS and Exigent