



## Digital Manufacturing Services

# Cyient

### Report Abstract

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Eleven pages

### Contents of Full Report

1. Foreword
2. Background
3. Revenue Summary
4. Key Offerings
5. Delivery Capabilities
6. Strategy
7. Strengths & Challenges
8. Outlook

## Who is This Vendor Assessment For?

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NelsonHall's digital manufacturing services profile on Cyient is a comprehensive assessment of Cyient's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of digital, industrial IoT, and industrial IT services
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector and examining growth areas within IT services.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes Cyient's offerings and capabilities in digital manufacturing services.

As part of its Digital BU, the company created its Technology Solutions & Partnerships (TSP) unit. Within TSP, the company identified units existing service offerings and solutions relevant to Industry 4.0/digital manufacturing. It created its Digital BU as a CoE with responsibilities over GTM, presales, and project management activities for digital offerings, including Industry 4.0.

Within digital manufacturing, Cyient is active mainly in:

- IoT, with track and trace systems for asset tracking and geolocation, predictive maintenance, and connected worker as its primary use cases
- Cloud hosting, migrations, and cloud-native development with partners including AWS and Microsoft Azure
- Analytics and data, with Snowflake, a rising technology partner, complemented with ADM capabilities
- Artificial Intelligence and Machine Learning
- AR/VR, and "advanced" UX.

Cyient highlights that its differentiator combines its client and business domain expertise with its more digital capabilities.

## Scope of the Report

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The report provides a comprehensive and objective analysis of Cyient’s digital manufacturing service offerings and capabilities, and market and financial strengths, including:

- Identification of the company’s strategy, emphasis, and new developments
- Analysis of the company’s strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company’s customer base including the company’s targeting strategy and examples of current contracts
- Analysis of the company’s offerings and key service components
- Analysis of the company’s delivery organization including the location of delivery locations.

## Digital Manufacturing Services Vendor Assessments also Available for:

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- Accenture
- Atos
- Capgemini
- Cyient
- DXC
- IBM
- Infosys
- Samsung SDS
- Sopra Steria
- Tata Elxsi
- Tech Mahindra
- T-Systems
- Wipro.

## About The Author

Dominique Raviart is the IT Services Practice Director at NelsonHall, with global responsibility for IT Services research programs.

Dominique covers IT Services research in the areas of Software Testing/QA, Big Data and Analytics Services, Salesforce services, and IoT Services. Dominique has been part of NelsonHall's IT Services analyst team since 2007, providing comprehensive and insightful coverage of IT services markets in the world. In particular, he is widely known for his extensive knowledge and coverage of software testing, having examined recently digital testing and DevOps/continuous testing. Dominique assists both buy-side and vendor organizations in assessing opportunities and supplier capability across IT service lines.

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We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at [guy.saunders@nelson-hall.com](mailto:guy.saunders@nelson-hall.com)

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