



Dell Healthcare Payer BPS

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Healthcare Payer BPS profile on Dell is a comprehensive assessment of Dell's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of Healthcare Payer BPS services and identifying vendor suitability for healthcare payer RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Dell's offerings and capabilities in the healthcare payer sector.

Dell's is one of a number of BPS vendors analyzed in this comprehensive industry analysis.

Through the acquisition of Perot Systems in September 2009, Dell entered the healthcare payer BPS market, diversifying beyond computing manufacturing. Dell had \$8.3bn revenues in 2014.

It has offerings that span across the healthcare payer sector, and is focusing on satisfying the ongoing health plan needs which have arisen from the ACA and the changing U.S. population.

Scope of the Report

The report provides a comprehensive and objective analysis of Dell's healthcare payer BPO offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



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 - 7.1 Strengths
 - 7.2 Challenges

- 7.1 Strengths

- 7.2 Challenges

8. Outlook

Report Length

9 pages

Healthcare Payer BPS Vendor Assessments also available for:

Cognizant, Concentrix, CSC, EXL, Genpact, HGS, HP, Infosys, Xerox