



Procurement Transformation

Dragon Sourcing

Report Abstract

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8 pages

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Who is this Vendor Assessment for?

NelsonHall's procurement transformation profile on Dragon Sourcing is a comprehensive assessment of Dragon Sourcing's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of procurement transformation services and identifying vendor suitability for procurement services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the F&A and Supply Chain services sector.

Key Findings & Highlights

Dragon Sourcing is a global sourcing company established in 2004 as an expert in low-cost country sourcing (LCCS).

- Dragon Sourcing has ~50 employees and provides outsourcing services to six clients and project-based LCCS services to around fifteen to twenty new clients per year
- Overall, Dragon Sourcing can provide LCCS in 50+ countries covering all key emerging markets (such as Asia, Eastern Europe, Turkey, North Africa, South Africa, Mexico, South America), supported by freelancers in countries where it does not have full-time people
- Dragon Sourcing relies on its Global Sourcing Platform, a proprietary technology platform that automates the sourcing process and connects all its buyers worldwide, and ProcurementFreelancers.com, a separate business launched in 2020 that offers category experts globally.

Scope of the Report

The report provides a comprehensive and objective analysis of Dragon Sourcing's procurement offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components

Analysis of the company's delivery organization including the location of delivery locations.



Procurement Transformation Vendor Assessments also available for:

Tech Mahindra

Infosys

Genpact

GEP

TCS

WNS Denali

Efficio

Excela

Capgemini

Wipro

Conduent

About The Author

Vaibhav is a Principal Analyst with responsibility for NelsonHall’s F&A & Supply Chain Transformation research program.

Vaibhav assists both buy-side and vendor organizations in assessing opportunities and supplier capability and advising on operational transformation in the F&A and supply chain management domains.

Prior to joining NelsonHall, Vaibhav worked for over 13 years in various consulting/BPS industry roles, assisting clients with their sourcing and procurement transformation. Vaibhav has worked with Genpact, Accenture, and GEP, assisting Fortune 100 clients with sourcing, spend analytics, and procurement transformation assignments. He also worked with Novartis Healthcare in an internal consulting role supporting indirect procurement.



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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the “art of the possible” in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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