



ExperBuy Procurement BPO

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's procurement BPO profile on ExperBuy is a comprehensive assessment of ExperBuy's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of procurement BPO services and identifying vendor suitability for procurement BPO RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes ExperBuy's offerings and capabilities in procurement BPO.

ExperBuy breaks its activities into four main offerings:

- Consulting
- People: HR related services (recruitment, training and job analysis), provided as a complementary service to existing outsourcing and consulting clients, and based on experience developed for internal purposes
- Outsourcing, including S2C and S2P services
- "Tariffs": gives SMEs access to MSAs negotiated with suppliers in ExperBuy's supplier network.

ExperBuy's procurement outsourcing model is to procure small indirect purchases on behalf of clients as a principal, buying items from its network of specialist suppliers, then selling these back to clients.

Scope of the Report

The report provides a comprehensive and objective analysis of ExperBuy's procurement BPO offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



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Procurement BPO Vendor Assessments also available for:

Accenture, Capgemini, GEP, Infosys, IBM, DSSI, Optimum Procurement, Proxima, HCL, TCS, Aegis, Xchanging