



IT Services: End-to-End Cloud Infrastructure Management Services

Fujitsu

Report Abstract

March 2024

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13 pages

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Who is This Vendor Assessment For?

NelsonHall's end-to-end cloud infrastructure management services profile on Fujitsu is a comprehensive assessment of Fujitsu's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of digital services and cloud infrastructure management services and identifying vendor suitability for RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.

Key Findings & Highlights

Fujitsu aligns its cloud portfolio to support key client challenges, such as an accelerated shift to the cloud for digital resiliency and business transformation, including the use of 5G and Edge as transformation accelerators. It helps clients focus on the growing complexity of cloud environments, focusing on governance and optimizing the utilization of cloud resources regarding cloud spend. It is driving application modernization in support of legacy infrastructure.

Scope of the Report

The report provides a comprehensive and objective analysis of Fujitsu's end-to-end cloud infrastructure management services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery centers.

End-to-End Cloud Infrastructure Management Services Vendor Assessments also Available for:

- Aspire Systems
- DXC Technology
- Happiest Minds
- Infosys
- LTIMindtree
- Movate
- Mphasis
- NTT DATA
- Sopra Steria
- TCS
- Tech Mahindra
- Trianz
- T-Systems
- Unisys
- Wipro
- Zensar.

About The Author

John is a Senior Research Analyst at NelsonHall. He is a member of the global IT Services research team with shared responsibility for IT Services research with Dominique Raviart, Eric Levine, Kishore Gorti, and Mike Smart.

John assists both buy-side and vendor organizations in assessing opportunities and supplier capability in IT Services. John covers IT Services research in the areas of Digital Workplace, Cognitive IT Infrastructure, and Cloud Infrastructure Brokerage, Orchestration, and Management.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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