

HCL Technologies Next-GenTesting

Vendor Assessment Report Abstract

January 2019

Dominique Raviart Practice Director NelsonHall

15 pages

research.nelson-hall.com







Who Is This Vendor Assessment For?

NelsonHall's Software Testing Vendor Assessment for HCL technologies is a comprehensive assessment of HCL Tech's next-gen testing service offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for software testing services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the software testing sector.

Key Findings & Highlights

HCL Tech created its independent verification and validation services (IV&V) practice of full-time career testers in 1999, during Y2K preparation projects. HCL's IV&V practice had a background in providing testing services for its product engineering service unit, which itself is the background of HCL Technologies.

In calendar year (CY) 2012, HCL Tech made a very significant organizational change by grouping into its IV&V unit its full-time testers from other business units, e.g., EAS, engineering, and ER&D services, and custom application services. In CY 2014, the unit was renamed Business Assurance and Testing Services (BATS). BATS is a horizontal line within HCL Tech, with responsibility for P&L, delivery, sales, and IP.

BATS has a NelsonHall estimated headcount of 13.5k. Also, HCL Technologies has career testers in other units, representing approximately another 2k career testers.

It has ~360 testing clients.



Scope of the Report

The report provides a comprehensive and objective analysis of HCL Tech's next-gen testing service offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



Contents

Background
Revenue summary
Key offerings
Delivery capability and partnerships
Target markets
Strategy
Strengths and weaknesses
Outlook

Report Length

15 pages.

Report Author

Dominique Raviart dominique.raviart@nelson-hall.com