

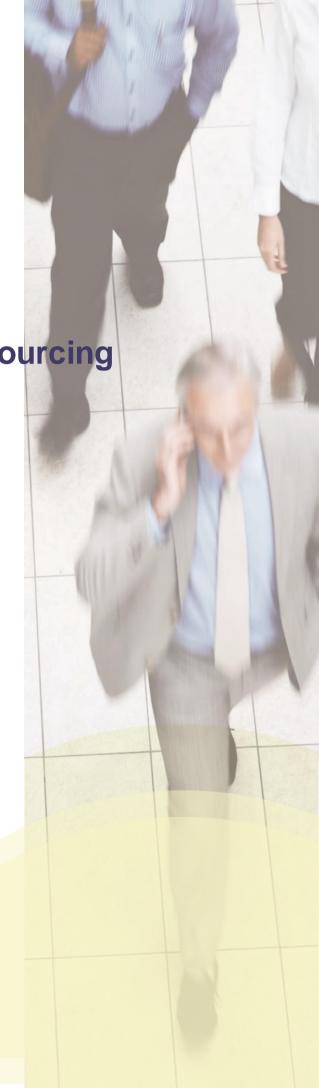
Hudson
Recruitment Process Outsourcing

Vendor Assessment Report Abstract

April 2016

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13 pages



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Who Is This Vendor Assessment For?

NelsonHall's Recruitment Process Outsourcing vendor assessment for Hudson is a comprehensive assessment of Hudson's recruitment process outsourcing offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of benefits administration and identifying vendor suitability for benefits administration RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers.

Key Findings & Highlights

Hudson Global, Inc. (Hudson) provides RPO services across 43 countries to the mid-market. Hudson RPO has ~325 permanent employees globally and utilizes an additional ~30 fixed term contract recruiters. All clients are provided with an element of RPO services onsite. On average, only ~5% of its RPO staff are based at Hudson offices.

Hudson performs primarily permanent hires for its RPO clients. In 2015, it performed ~13k hires. Hudson targets mid-market clients including multinationals. It has a total of 46 RPO clients and was awarded fourteen RPO contracts in 2015, including seven for end to end RPO. Hudson's RPO clients primarily represent the following sectors:

- Healthcare and pharmaceuticals
- Industrial
- Financial services
- Retail
- Consumer
- Media.

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Scope of the Report

The report provides a comprehensive and objective analysis of Hudson's recruitment process offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



Contents

- 1. Background
- 2. Revenue Summary
- 3. Key Offerings
- 4. Delivery Capability and Partnerships
- 5. Target Markets
- Strategy
- 7. Strengths & Challenges
 - 7.1 Strengths
 - 7.2 Challenges
- 8. Outlook

Report Length

13 pages

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Recruitment Process Outsourcing Vendor Assessments also Available for:

ADP

Alexander Mann Solutions

Allegis Global Solutions

Capita

Cielo

Futurestep, a Korn/Ferry company

IBM

KellyOCG

ManpowerGroup Solutions

PeopleScout

Randstad Sourceright

RTM

Seven Step RPO

TMP Worldwide

WilsonHCG.