



Infosys

Quarterly Update
Report Abstract

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15 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Infosys provides a snapshot of developments at Infosys in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program. Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT outsourcing services and identifying vendor suitability for IT services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Key Findings & Highlights

Q4 FY18, first quarter under new CEO: revenue slightly better than expected, operating margin stable

FY19 guidance and decision to divest Panaya/Skava indicate slight adjustments in strategy

Adjusts operating margin target range down by 100 bps; intends to increase investment in four areas, none of which a major surprise.

New positioning statement, 'Navigating Your Next'.

Decision to divest Skava/Panaya means slight revision of strategy with regards to software.

In the U.S., announces fourth onshore innovation hub; acquisition of creative agency.

This Quarterly Update on Infosys is 15 pages: for details how to access it, please contact guy.saunders@nelson-hall.com

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Financials

Recent Contract Awards

M&A and Investments

Partnerships, New Offerings

Immediate Challenges

Appendix A: Financials

Appendix B: Client Metrics

Appendix C: Employee Data

Scope of the Report

The report provides a quarterly update on Infosys.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Infosys' IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

Report Length

15 pages

Report Authors

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