



# **Infosys Cloud Infrastructure Migration & Management**

**Vendor Assessment  
Report Abstract**

**September 2016**

**By David McIntire  
IT Services  
Research Director  
NelsonHall**

**9 pages**

**[research.nelson-hall.com](http://research.nelson-hall.com)**





## Who Is This Vendor Assessment For?

NelsonHall's Cloud Infrastructure Migration and Management Vendor Assessment for Infosys is a comprehensive assessment of Infosys' cloud infrastructure migration and management offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for cloud infrastructure migration and management services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the cloud infrastructure migration and management sector.

## Key Findings & Highlights

Cloud services bring application and infrastructure services closer together, and Infosys is looking to expand its relatively small footprint in the infrastructure space. To enable this, it launched a cloud offering in 2012 that focuses on assisting clients in migration applications to cloud environments, as well maintaining, orchestrating and provisioning environments hosted across a number of partners.

To support this migration focused approach, in 2015 Infosys invested \$4m in Israeli software start-up CloudEndure, to expand its automation capabilities supporting application migrations.

Infosys has focused its cloud offerings on migrating applications to cloud environments and then managing those environments, while leveraging partnerships for the actual hosting.

Infosys has ~15k employees in its cloud, infrastructure and security practice, with ~2k of these focused on cloud service activities. Of these, 70% (1,400) are located in India, with the remaining 30% spread geographically close to Infosys clients.

## Scope of the Report

The report provides a comprehensive and objective analysis of Infosys' cloud infrastructure migration and management offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



## Contents

1. Background

---

2. Revenue Summary

---

3. Key Offerings

---

4. Delivery Capability and Partnerships

---

5. Target Markets

---

6. Strategy

---

7. Strengths and Challenges

---

8. Outlook

---

## Report Length

9 pages

## Report Author

David McIntire

[david.mcintire@nelson-hall.com](mailto:david.mcintire@nelson-hall.com)

## Forthcoming Profiles

Accenture, Atos, Capgemini; CSC, CSS Corp, Dell Services, IBM, Netmagic, NIIT Technologies, NTT DATA, TCS, Unisys, and Wipro.