



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Procurement Transformation

Infosys

Report Abstract

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17 pages

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Who is This Vendor Assessment For?

NelsonHall's procurement transformation profile on Infosys is a comprehensive assessment of Infosys' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of procurement transformation services and identifying vendor suitability for procurement services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the F&A and Supply Chain services sector.

Key Findings & Highlights

Infosys is a multinational IT service, consulting, and business process management service provider with FY 2023 (the year ending 31 March 2023) global revenue of \$17.8bn. Headquartered in Bengaluru, India, the company has ~314k employees globally.

With ~3,600 procurement FTEs and ~225+ clients across the globe, Infosys offers end-to-end source-to-pay capabilities across consulting, S2P operations, and technology. These services are integrated as 'One Infosys' and provide a single touchpoint across varying client requirements.

In 2012, Infosys acquired Portland Group, a niche consulting company based in Australia. Infosys Portland is now the consulting arm of Infosys procurement services and delivers consulting and strategic work.

In 2018, Infosys formed a JV with Hitachi, Panasonic, and Pasona in Japan. It acquired an 81 percent stake in Hitachi Procurement Service Co. to start a new venture, HIPUS Co. Ltd. HIPUS is positioned to provide consolidation and consortium buying services while delivering savings. Infosys BPM has partnered with major aggregators and consolidators like HH Global and BulkMRO to expand HIPUS-led consortium buying model to US and European markets.

Scope of the Report

The report provides a comprehensive and objective analysis of Infosys' procurement offerings and capabilities and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components

- Analysis of the company's delivery organization, including the delivery locations.

Procurement Transformation Vendor Assessments also Available for:

Tech Mahindra

Capgemini

Genpact

GEP

TCS

WNS Denali

Efficio

Excela

Dragon Sourcing

Wipro

Conduent

About The Author

Vaibhav is a Principal Analyst with responsibility for NelsonHall's F&A & Supply Chain Transformation research program.

Vaibhav assists both buy-side and vendor organizations in assessing opportunities and supplier capability and advising on operational transformation in the F&A and supply chain management domains.

Prior to joining NelsonHall, Vaibhav worked for over 13 years in various consulting/BPS industry roles, assisting clients with their sourcing and procurement transformation. Vaibhav has worked with Genpact, Accenture, and GEP, assisting Fortune 100 clients with sourcing, spend analytics, and procurement transformation assignments. He also worked with Novartis Healthcare in an internal consulting role supporting indirect procurement.



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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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