LTI
Agile Development & DevOps Services

Vendor Assessment
Report Abstract

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10 pages

Who Is This Vendor Assessment For?

NelsonHall's Agile Development and DevOps Services Vendor Assessment for LTI is a comprehensive assessment of LTI's Agile Development and DevOps services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for Agile Development and DevOps services

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the Application Development services sector.

Key Findings & Highlights

Larsen & Toubro Infotech (LTI) is an IT services and solutions vendor headquartered in Mumbai, India. It had headcount of 29,347 as of June 30, 2019.

LTI is a subsidiary of Larsen & Toubro, an engineering, manufacturing, financial services, and technology firm having global operations. LTI primarily services U.S. clients (North America accounted for 67% of its CY18 revenues); its other geographic segments are Europe (18%), India (7%), and RoW (8%).

In July 2019, LTI acquired Lymbyc to enhance its advanced analytics capabilities. Lymbyc is headquartered in Bengaluru India and provides AI, ML, and advanced analytics services. It has clients across U.S., U.K., Africa, and India in CPG & retail and life sciences sectors.

This was followed by the acquisition of Powerup Technologies in October 2019. Powerup is a premier consulting partner of AWS and provides LTI ~180 employees with cloud consulting, AI, and data analytics capabilities.

LTI is building its capabilities to address four key client priorities:

- Operate to transform

- Data-driven organizations

- Experience transformation

- Digitizing the core.

To enable these client transformations, LTI has positioned its delivery capabilities around five key building blocks:

- Agile

- DevOps and automation

- Platform and new-age technologies

- People transformation

- Design thinking.

For CY 2018, NelsonHall estimates that LTI had total revenues of ~$1,304m. NelsonHall estimates that ADM service offering revenues account for ~35% of these revenues (~$456m).

NelsonHall estimates that ~60% of LTI's ADM revenues are associated with agile development and DevOps services, or ~$274m.

LTI's agile development and DevOps offerings span six areas:

- Consulting services including design thinking, maturity assessments, transformation partnership, and toolset and process standardization

- Enablement services including agile transformation, DevOps platform setup and CI/CD pipeline orchestration

- As-a-service including distributed agile, team as a service, automation-based service, and pipeline-as-a-service

- Purposeful DevOps including DevSecOps enablement, DevOps for AI/ML, data analytics, legacy, and ERP

- Managed services including agile delivery, ALM managed service and DevOps platform

- Collaboration space including design and agile studio.

LTI has ~28K FTEs; with ~5k agile skilled employees and ~2.1k DevOps consultants. Its low code development platform practice has ~100 consultants. LTI's key India application services delivery location is Mumbai. It possesses 32 delivery centers globally.

LTI has invested in developing a scaled agile capability and a set of proprietary tools across the development lifecycle. These tools include its Genius DevOps Platform and Plato testing Orchestrator. These tools also provide tailored capabilities to address specific technologies such as Java and SAP.

It also built its own .Studio development automation capability, in addition to partnerships with providers such as Mendix and Pega, providing it strong positioning in the use of these tools to accelerate development.

While LTI has built a broad, scaled agile delivery capability it is focusing investment on expanding the capabilities of this team including broadening its full-stack developer count and SRE. LTI should focus on accelerating the investment into maturing these capabilities. Accelerating the building of these skills will be important to ensure LTI continues to meet client needs.

Scope of the Report

The report provides a comprehensive and objective analysis of LTI's Agile Development and DevOps service offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components

- Revenue estimates

- Identification of the company's strategy, emphasis and new developments

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's strengths, weaknesses and outlook.

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