

E*TRADE Stock Plan Administration Outsourcing

Vendor Assessment Report Abstract

July 2012

by Andy Efstathiou Director NelsonHall

10 pages





Who Is This Vendor Assessment For?

NelsonHall's Multi-country Stock Plan Administration Outsourcing Vendor Assessment for E*TRADE is a comprehensive assessment of E*TRADE's stock plan administration outsourcing (SPA BPO) offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for SPA BPO RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector



E*TRADE is a U.S. headquartered software and business process outsourcing (BPO) organization, offering software, BPO, and consulting services for stock plan administrators.

As a result of changing regulations and cost pressures coming out of the global recession enterprises need to change their management of equity compensation plans, especially multi-country plans. Enterprises are looking for help in rebuilding their stock plan administration capabilities to address the current market realities. E*TRADE is seeing significant demand from global institutions, particularly in countries and regions where costs are high (mature and/or highly regulated markets) or volumes are low (emerging markets).

Contents

- 1. Background
- 2. Revenue Summary
- 3. Key Offerings
- 4. Target Markets
- 5. Delivery Capabilities & Partnerships
- 6. Strategic Direction
- 7. Strengths & Challenges
 - 7.1 Strengths
 - 7.2 Challenges
- 8. Outlook





Scope of the Report

The report provides a comprehensive and objective analysis of E*TRADE Stock Plan Administration Outsourcing (SPA BPO) offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

10 pages

Report Author

Andy Efstathiou andy.efstathiou@nelson-hall.com

Stock Plan Administration Outsourcing Vendor Assessments Also Available for:

Equity Administration Solutions Global Services Accurate Equity