Resource Solutions

Next Generation MSP

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Next Generation managed service program (MSP) vendor assessment for Resource Solutions is a comprehensive assessment of Resource Solutions' MSP offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within MSP

- HR decision makers exploring the benefits and inhibitors of MSP as evidenced by the clients and vendor capability

- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within MSPs

- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

Resource Solutions, a managed service program (MSP) and recruitment process outsourcing (RPO) provider, was established in 1997 to offer outsourced recruitment services.

Resource Solutions manages 38 MSP clients, with established MSPs in banking, financial services (including fintech), professional services, and telco.

Resource Solutions offers MSP, SOW/services procurement, and RPO services, evolving to talent solutions.

In 2017, Resource Solutions' 2017 SUM was $704.4m.

Resource Solutions will focus on expanding in the U.K., APAC and the U.S., growing in the banking, financial services, and fintech sectors. It will invest in its proprietary **talent**source platform and third-party tech/tools. Resource Solutions will also drive internal process efficiencies.

Scope of the Report

The report provides a comprehensive and objective analysis of Resource Solutions' MSP offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology

- Analysis of the company's strengths, challenges, and outlook

- Revenue/SUM

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's key offerings (service model and service components)

- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

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