



Resource Solutions Managed Service Program Outsourcing

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Managed Service Program Outsourcing Vendor Assessment for Resource Solutions is a comprehensive assessment of Resource Solutions's Managed Service Program outsourcing offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for recruitment process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers.

Key Findings & Highlights

Resource Solutions is the recruitment process outsourcing and managed service outsourcing division of the Robert Walters Plc staffing firm. Resource Solutions was established in 1997 in the U.K. to expand Robert Walters' recruiting services into outsourcing engagements through contract expansions. One Robert Walters client, a financial services organization, wanted to expand to Singapore and to outsource recruitment. Robert Walters assigned recruiters onsite; initially only permanent roles were in scope but when temporary roles were added to the scope, the contract expanded to an MSP.

One year later, in 1998, Resource Solutions launched its proprietary recruitment software, talentsource, which offers analytics and a resourcing tool to support both the MSP and RPO services.

Resource Solutions has grown organically since 1997 and focuses on professional workforces for organizations. Resource Solutions targets organizations across the financial services, energy, business services, professional services, telecommunications and media and pharmaceutical industries. It has a historical strength in the financial services sector, where it derives ~50% of its business. Resource Solutions has diversified in services and has also expanded organically to Europe, Asia and the U.S. through contract expansion.

Resource Solutions currently operates in 40 countries and provides MSP services in 20 countries across Europe (including the U.K.), Latin America, and Asia Pacific.

Scope of the Report

The report provides a comprehensive and objective analysis of Resource Solutions's Managed Service Program outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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Report Length

14 pages

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Managed Service Program Vendor Assessments also Available for:

Advantage xPO

Alexander Mann Solutions

Allegis Global Solutions

Capita

Hudson

KellyOCG

ManpowerGroup Solutions TAPFIN

Pontoon

Volt