SevenStep RPO
Recruitment Process Outsourcing

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Recruitment Process Outsourcing vendor assessment for Seven Step RPO is a comprehensive assessment of Seven Step RPO's recruitment process 0utsourcing offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for recruitment process outsourcing RFPs

- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the support services sector

- HR decision makers.

Key Findings & Highlights

Seven Step RPO is a pure RPO provider founded in the U.S. in 2007 when it codified a recruitment training model suitable for external recruiter training. From this basis, of providing recruitment methodology and training, it built an RPO team and was awarded its first RPO contract in 2007, a five year contract for 5k hires per year. Since then it has formalized its updated recruitment training curriculum (~120 courses), implemented a training engine (cornerstone), and resourced the training team with a director of training. By 2014 it had ~20 RPO clients and had successfully acquired a U.K. RPO company, BlueGlue, as a first step to global expansion.

Scope of the Report

The report provides a comprehensive and objective analysis of Seven Step RPO's recruitment process outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments

- Analysis of the company's strengths, weaknesses, and outlook

- Revenue estimates

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's offerings and key service components

- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.

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Recruitment Process Outsourcing Vendor Assessments also Available for:

ADP

Alexander Mann Solutions

Allegis Global Solutions

Aon Hewitt

Cielo

Futurestep, a Korn/Ferry company

Hudson

IBM

Infosys

KellyOCG

ManpowerGroup Solutions

PeopleScout

WilsonHCG.