

Sopra Banking Software Transforming Mortgage and Loan Services

Vendor Assessment Report Abstract

June 2020

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7 pages







Who Is This Vendor Assessment For?

NelsonHall's Transforming Mortgage and Loan Services Vendor Assessment for Sopra Banking Software is a comprehensive assessment of Sopra Banking Software's Digital Banking Services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of mortgage and loan process outsourcing and identifying vendor suitability for Transforming Mortgage and Loan Services RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

Sopra Steria has been providing consulting, IT services, and software to the banking industry for many decades. Sopra Steria has enriched its lending practices via acquisition, including:

- December 2007, Business Architects International a consulting firm to the mortgage industry
- July 2008, acquisition of CIBF, an independent company specialized in portfolio management software development for the banking sector
- October 2011, acquisition of 100% of the share capital of Delta Informatique, an independent company offering financial software solutions
- February 2012, Callataÿ & Wouters, a Belgian company specialized in credit consulting and banking software services
- February 2012, Tieto U.K., operating as AttentiV, provided mortgages, savings, credit, and debt collections systems to banks, building societies, lenders and collection agencies in the UK.
- July 2012, Sopra Group creates Sopra Banking Software based on its own assets and those from the acquisitions of Callataÿ & Wouters and Delta Informatique
- February 2016, Cassiopae, a global vendor of specialized lending software
- October 2018, Sword Apak a global vendor of specialized lending solutions for auto, asset, and dealer finance
- April 2019 SAB a vendor of IT solutions for banks and financial institutions, with 100 clients, some of which were lenders

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Scope of the Report

The report provides a comprehensive and objective analysis of the transformation of mortgage and loan services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Revenue Summary
Key Offerings
Delivery Capabilities & Partnerships
Target Markets
Strategic Direction
Strengths & Challenges
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7.2 Challenges

Report Length

Outlook

7 pages

8.

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Mortgage and Loan Services Vendor Assessments Also Available for:

Capgemini

Capita

Conneqt

EXL

Firstsource

FIS

Infosys

Kuliza

Mphasis

TCS

Tech Mahindra

Wipro

WNS