

Stefanini
Advanced Digital Workplace Services

Vendor Assessment Report Abstract

June 2020

By John Laherty
IT Services
Senior Research Analyst
NelsonHall

13 pages

research.nelson-hall.com







Who Is This Vendor Assessment For?

NelsonHall's Advanced Digital Workplace Services Vendor Assessment for Stefanini is a comprehensive assessment of Stefanini's digital workplace services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for digital workplace services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in digital workplace services.

Key Findings & Highlights

Stefanini provides digital workplace services predominantly through its Workplace and Infrastructure Services capability adopting a vendor and technology agnostic approach. Key end-user services to enable the future workplace include:

- Workplace Anywhere: supports users in any scenario, whether they
 require a managed desktop build or they want to use multiple devices. It
 is designed to adapt to users as they change their workstyle; for example,
 moving from a secure virtual desktop on a thin client to working on a
 laptop and then checking emails on a smartphone with a seamless
 experience
- Unified Endpoint Management (UEM) includes automated management of imaging, software solutions, and patching, including self-serve options for mobile devices, workstations and servers
- Virtual Client Services
- Desktop Assessment, Strategy & Transformation
- Workplace Application Inventory and Rationalization
- aaS: Iaas, Paas, Hypervisor Layer, DaaS & vDaaS, hybrid IT, collaboration tools (0365) and support services
- Security Services: SOC & IAM, Endpoint Security Management, EMS, and Vulnerability Management.

Additional value-add services in support of digital workplace include:

- Sophie Cognitive Platform: Virtual agent (Sophie), agent augmentation, intelligent follow-up, context and behavior adaption, and automated knowledge management
- Intelligent Automation: Device monitoring and self-healing (d3), IoT and wearable smart robots, apps installation and device requests, and account and ticket management.

©2020 by NelsonHall. June 2020



Scope of the Report

The report provides a comprehensive and objective analysis of Stefanini's digital workplace service offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



Contents

Background
Revenue Summary
Key Offerings
Delivery Capability and Partnerships
Target Markets
Strategy
Strengths and Challenges
Outlook

Report Length

13 pages

Report Author

John Laherty

john.laherty@nelson-hall.com

Forthcoming Profiles

Atos, Capgemini, Cognizant, Computacenter, CSS Corp, DXC Technology, Fujitsu Services, Getronics, IBM, Infosys, LTI, NTT DATA, TCS, Tech Mahindra, Unisys, Yash Technologies.

©2020 by NelsonHall. June 2020