



TCS

Transforming Wealth and Asset Management Services

**Vendor Abstract
Report Summary**

May 2019

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11 pages





Who Is This Vendor Assessment For?

NelsonHall's Transforming Wealth and Asset Management Services Vendor Assessment for TCS is a comprehensive assessment of TCS's Wealth and Asset Management Services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of capital market process outsourcing and identifying vendor suitability for Wealth and Asset Management Services RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

TCS began working with the W&A management industry four decades back. In 2008 it started a major BPS engagement:

- Citibank: in early 2008 TCS acquired Citigroup Global Services Limited (CGSL), the India based captive BPS arm of Citi, to broaden its portfolio of IT and BPS services in the BFS sector (which included operations for wealth and asset management business processes). Citi's W&A capabilities included transfer agency, fund accounting, fund administration, and reconciliation services
- Fortune 100 Global investment bank: TCS acquired this firm's servicing platform in 2009. In 2012, a delivery center was opened in Guadalajara, as part of its W&A BPS services delivery.

Recent activities include:

- Pension services for Transamerica and Prudential: in 2018 TCS acquired the processing and platform services for a closed book of insurance from these firms. As part of the transaction, TCS took over services for their pensions business
- BridgePoint Group: in November 2018 TCS acquired BridgePoint, a U.S. based management consulting firm with expertise in asset management and retirement services. BridgePoint provided services supporting revenue growth, business agility, customer experience, and technical transformation

Scope of the Report

The report provides a comprehensive and objective analysis of Wealth and Asset Management services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Report Length

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Transforming Wealth and Asset Management Services Vendor Assessments Also Available for:

Atos
Avaloq
Broadridge
Capgemini
DXC
Infosys
L&T Infotech
NIIT Technologies
TCS
Tieto
Virtusa
Wipro
WNS